State of Washington

Office of the Insurance Commissioner 1999 Washington Market Share and Loss Ratio

Top 40 Authorized Companies
Zero Premium and Loss Companies Excluded

Line of Business: Ocean Marine

All Dollars in Thousands

Rank Company Name	NAIC Code	Dom	Direct Premiums Written	Market Share	Direct Premiums Farned	Direct Losses Incurred	Loss Ratio(1)
1 Liberty Insurance Underwriters Inc	19917	NY	\$11.318	14.30%	\$11.547	\$5.196	45.00%
2 St Paul Fire & Marine Ins Co	24767	MN	\$7.724	9.76%	\$7.806	\$4.547	58.25%
3_Navigators Ins Co	42307	NY	\$6.887	8.70%	\$6.356	\$1.015	15.97%
4 Commercial Union Ins Co	20621	MA	\$6.560	8.29%	\$6.479	\$3.925	60.57%
5 Continental Ins Co	35289	NH	\$4.222	5.33%	\$3.891	\$5.381	138.30%
6_Royal Ins Co Of Amer	26980	Ш	\$4.035	5.10%	\$5.706	\$3.713	65.08%
7 Ace American Ins Co	22667	PA	\$4.010	5.06%	\$4.007	\$1.417	35.37%
8 Sentry Select Ins Co	21180	IL	\$3.493	4.41%	\$3.250	\$1.492	45.89%
9 Firemans Fund Ins Co	21873	CA	\$3.476	4.39%	\$3.420	\$685	20.01%
10 American Home Assur Co	19380	NY	\$2.791	3.53%	\$2.623	\$828	31.56%
11 American Natl Fire Ins Co	22136	NY	\$2.450	3.10%	\$2.228	\$1.248	55.99%
12 Firemens Ins Co Of Newark N.I	20850	NJ	\$1,918	2.42%	\$1.690	\$1.461	86.46%
13 XL Specialty Ins Co	37885	IL	\$1.670	2.11%	\$1.464	\$1.221	83.37%
14 New York Marine & Gnrl Ins Co	16608	NY	\$1.658	2.09%	\$1.661	\$470	28.27%
15 Highlands Ins Co	22489	TX	\$1.405	1.78%	\$1.808	\$3.152	174.37%
16 Federal Ins Co	20281	IN	\$1.383	1.75%	\$1.378	\$286	20.75%
17 Lumbermens Mut Cas Co	22977	IL	\$1.380	1.74%	\$573	\$1.257	219.14%
18 Reliance Ins Co	24457	PA	\$1,352	1.71%	\$1.830	\$290	15.86%
19 Zurich American Ins Co	16535	NY	\$1.199	1.51%	\$1.210	\$1.653	136.66%
20 Unigard Ins Co	25747	WA	\$1.126	1.42%	\$1.146	\$732	63.88%
21 Security Ins Co Of Hartford	24902	CT	\$935	1.18%	\$1.052	\$1.589	150.95%
22 Markel American Ins Co	28932	VA	\$905	1.14%	\$267	\$964	360.33%
23 United Services Auto Assoc	25941	TX	\$772	0.98%	\$771	\$172	22.29%
24 Indemnity Ins Co Of NA	43575	PA	\$611	0.77%	\$555	\$305	54.96%
25 Virginia Surety Co Inc	40827	IL	\$487	0.61%	\$249	\$62	25.08%
26 Centennial Ins Co	19909	NY	\$459	0.58%	\$469	\$273	58.21%
27_Northern Ins Co Of Nv	19372	NY	\$452	0.57%	\$397	\$153	38.60%
28 National Cas Co	11991	WI	\$429	0.54%	\$283	\$255	90.13%
29 Assurance Co Of Amer	19305	NY	\$319	0.40%	\$60	\$16	26.25%
30 Insurance Corp Of NY	18341	NY	\$291	0.37%	\$323	\$3.368	1041.47%
31 Hartford Fire In Co	19682	CT	\$264	0.33%	\$240	\$15	6.39%
32 Atlantic Mut Ins Co	19895	NY	\$244	0.31%	\$220	\$3	1.37%
33 Insurance Co Of N Amer	22713	PA	\$239	0.30%	\$135	\$0	(0.20)%
34 USAA Cas Ins Co	25968	TX	\$234	0.30%	\$222	\$53	23.97%
35 Greenwich Ins Co	22322	CA	\$191	0.24%	\$132	\$167	126.11%
36_Maryland Cas Co	19356	MD	\$179	0.23%	\$43	\$11	25.04%
37 United Pacific Ins Co	24473	PA	\$176	0.22%	\$238	\$126	53.12%
38 Standard Fire Ins Co	19070	CT	\$158	0.20%	\$128	\$88	68.99%
39_Mitsui Marine & Fire Ins Co	22551	NY	\$154	0.19%	\$150	(\$51)	(34.41)%
40 Gulf Ins Co	22217	MO	\$118	0.15%	\$237	\$169	71.13%
All 83 Other Companies			\$1,492	1.89%	\$2,061	\$825	40.05%
Totals (Loss Ratio is average)			\$79,166	100.00%	\$78,304	\$48,529	61.97%

(1) Excluding all Loss Adjustment Expenses (LAE)